

Ursula Weber



VITA

- Studies of Economic, specialized in the subjects marketing, personal-training, finances
- 7 years employed in sales and product management, including 2 years especially in market development of dental implants
- Management-Trainer Diplom and education in several training licence systems
- Since 1989 owner and managing director of PRAXISERFOLG® LTD. Neustadt, Germany
- Since 1993 Owner and managing director of a private clinic for plastic and ästhetic surgery (privatclinic vitalitas) with several cooperations

PRAXISERFOLG® AND URSULA WEBER

- are regulary involved in the development and project management of medical-centers, dental clinics and dental offices
- strategy concepts for medical offices from the start to the final sales
- improvement of medical offices and clinics in the subject of:
 - marketing
 - personal-education
 - economic strategies
 - organisation - „Dental-Manager-IT-System“
 - personal coaching

At the moment the clients which are representated by Ursula Weber and/or PRAXISERFOLG® create a volume between 1 and 10 Mio € on Turnover each. The office sizes range from small offices with 5 Persons to bigger offices with several locations and 20-30 doctors plus around 100 employees. To the network of PRAXISERFOLG® belong other specialists like lawyers, tax-advisers and other trainers.

